

TABLE 13.12

Month	1	2	3	4	5	6	7	8	9	10	11	12
Sales	320	490	700	820	920	960	880	720	540	460	550	480
Forecast		320	388	512.8	635.7	749.4	833.6	852.2	799.3	695.6	601.4	580.8